# **WIND** FORGOODS SAINT-NAZAIRE | NANTES | FRANCE

The international summit for wind-powered maritime transport 19 and 20 June 2025

# **REGISTRATION FORM** Sponsor Partnership / Stand Reservation

Please return this form duly completed and signed, together with a copy of your company's certificate of incorporation (K-bis in French) and payment of the 50% deposit. Please return this document to WIND FOR GOODS commercial@windforgoods.fr https://www.windforgoods.fr/

### Applicant

Company Name	
Address	
Postcode   Town/City	
Country	
Phone	
Email	
Website	

# **Administrative Information**

SARL () SAS () Other (specify):

SIRET number (corresponding to billing address)	
Intracommunity VAT number (mandatory)	
Billing organization (if different)	
Billing address (if different)	
State purchase order number on the invoice (if necessary)	

### Contacts

Tél. | Mobile

SA

Project contact (in charge of receiving all information emails concerning the organization of your participation)

First Name   LAST NAME		Position	
Phone   Mobile		Email	
Billing contact (if necessa	ry)		
First Name   LAST NAME		Position	

Email

# Name of your organization

This title will be the name displayed on your stand's sign, the exhibition plan, the event website in the exhibitors section, and all promotional tools. **Please be careful**. Maximum 15 characters on line 1 and 14 characters on line 2, including spaces.





# Description of your activity for the website

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### (max 800 characters, including spaces)

# Categories

ENGLISH

Tick only one main sector to appear in the online catalogue:

Shipbuilding and wind propulsion systems: Shipyard, wind equipment supplier, industrial equipment supplier

# Shipowner/Charterer/Carrier

Ship Design: Naval architecture firm, design office

### **Digital Solution:**

On-board computing, satellite/wireless telecommunications, navigation management and optimization systems, TMS, AI, overseas solution, billing tool, customs declaration management software, weather, etc.

### ) Logistics and handling equipment:

Multimodal/combined transport, transport commissioner/freight forwarder, association specialized in multimodal transport, container and mobile transport case, smart container, port handling equipment, crane, forklift truck, port/smart port, storage, brokers

### ) Service providers:

Financing solution, bank, insurance, consulting firm, consultant, risk management, maintenance/cleaning, etc.

### ) Regulatory bodies, professional associations, and institutions:

Professional association, state organization, research centre, etc.

### ) HR and training:

Recruitment firm, temp agency, training centre, school, HR consulting firm/change management/psychological & occupational health support, CSR, etc.



# I WISH TO RESERVE

# Processing fee (mandatory)

**Includes:** 2 exhibitor badges, access to the B-to-B meeting platform, inclusion in the digital visitor guide and on the event website, wifi access.

**EARLY BIRD**: For any registration form received before 01/10/2024, the processing fee is waived.

# €150 excl. VAT

# **EXHIBITION OFFERS**

<b>EXCHANGE OFFICE</b> Without demonstrator.	**	Unit Price	Quantity	Total € excl. VAT
Corner 2 linear metres in an o Includes: • 1 high table + 2 high stools • 1 electrical outlet • 1 sign • 1 printed wood panel with your visual (replace		€700		

STAND from 6 to 18m <sup>2</sup> : Would you like to exhibit and present your solutions (sail, prototype, model)? Define the space you need to exhibit your equipment. Stand 6m <sup>2</sup> **	Unit Price	Quantity	Total € excl. VAT
Stand 6m <sup>2</sup> (3x2m) Includes: • 1 sign • 1 electrical outlet • 1 personalized counter with your logo + 2 high stools • 1 printed wood panel with your visual format 80 x 180 cm (replaces a kakemono*)	€1150		
Stand 12m <sup>2</sup> (3x4m) Includes: 1 sign 1 electrical outlet 1 personalized counter with your logo + 2 high stools 1 high table 1 printed wood panel with your visual format 80 x 180 cm (replaces a kakemono*)	€1800		
Stand 18m <sup>2</sup> (3x6m) Includes: 1 sign 1 electrical outlet 1 personalized counter with your logo + 2 high stools 1 high table 1 printed wood panel with your visual format 80 x 180 cm (replaces a kakemono*)	€2550		
Outdoor and dockside exhibition (boats) (Subject to availability and technical feasibility)	Subject to quote according to technical needs		

\* Poster printed by the organization replacing your kakemono. POS materials other than the wooden panel printed by the organization are prohibited.

\*\* Equipment shown on stand (not contractually binding).



# **Visual of your panel**



**The visual of your panel (graphic design) will be designed by you.** We will send you a technical document specifying the dimensions to help you prepare your file.

# **EXHIBITION OF YOUR SOLUTION**

I confirm my wish to exhibit my solution (sail, rotor, prototype, model): OYES NO

Description of my solution (sail, rotor, prototype, or model):

.....

Precise technical characteristics will be requested later.

# **PARTNER OFFERS**

Would you like to optimize your participation by combining presence and visibility? 3 packages are offered.	Unit Price	Quantity	Total € excl. VAT
<ul> <li>Silver Partner Pack</li> <li>Includes a stand (starting from 6m<sup>2</sup>) with visibility: <ul> <li>Logo on the website in the "partners" section</li> <li>Logo on all newsletters</li> <li>1 promotional post on the event's social networks</li> <li>Logo on the fixed screen between 2 interventions</li> <li>Your personalized communication kit (banner, invitation, with your logo)</li> <li>Your partner sheet on the ticketing platform with the option of including a presentation video, a directional link</li> <li>2 additional exhibitor badges (4 in total)</li> </ul> </li> </ul>	€5000		
Gold Partner Pack Includes a stand (starting from 6m <sup>2</sup> ) + the visibility of the Silver partner pack, additional visibility: Logo in the email announcing the exhibitors Logo in the email presenting the programme 1 short speech format "Tutorial" (room for 60 people) 1 interview on an online article Presence in the press kit 2 additional exhibitor badges (6 in total)	€7500		
<ul> <li>Premium Partner Pack (exclusive per activity)</li> <li>Includes a stand (starting from 6m<sup>2</sup>) + the visibility of the Gold partner pack, additional visibility: <ul> <li>Logo on the welcome banner on site</li> <li>Logo on the invitation and thank-you email</li> <li>Sponsorship of an exhibitor and visitor coffee break or cocktail</li> </ul> </li> </ul>	€10,000		

# **Eco-responsibility**

Aware of the environmental and societal impacts generated by events, **Nantes Saint-Nazaire Development is committed to designing Wind for Goods in a sustainable manner** to minimize its negative impacts on the environment and society. In this regard, the event is once again engaged in a **certification process called «eco-committed event»** in partnership with REEVE. In accordance with this charter, exhibitors agree to comply with the instructions sent to them (no goodies, minimal leaflet printing, no flyer distribution in the aisles, limited carbon footprint regarding transport, no plastic bottles, waste sorting, etc.). **Thank you all for your contribution**.



# **TOTAL SELECTED SERVICES**

Processing fee **	€150
Total Stand	
Total excl. VAT	
VAT 20%	
Total incl. VAT	
50% deposit of the total incl. VAT	

\*\* If the Early Bird applies, strike this out and do not count this amount in the total

### A deposit of 50% of the total amount including VAT must be paid by cheque to **Nantes Saint-Nazaire Development >> or by bank transfer**. BIC - CMCIFRPPXXX • IBAN - FR76 3004 7141 3200 0308 5390 137

Any modification of the stand or addition of services will be billed separately on top. The exhibitor guide with characteristics and deadlines will be sent in advance. Non-compliance with the characteristics or schedule cannot be subject to a refund request.

### 

Acting on behalf of the above company, duly authorized or on my own account:

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- Hereby request reservation of a stand for the WIND FOR GOODS 2025 exhibition in Saint-Nazaire.
- Confirm I have read the F.S.C.F. regulations approved by the Ministry of Commerce, the special regulations of Nantes Saint-Nazaire Development and the manager of the Submarine Base site, and the terms and conditions for exhibitors, allocation of spaces, payment, insurance.
- I agree to comply with all the clauses of these regulations and the specific instructions for the event, particularly regarding safety. Signing this reservation request implies acceptance by exhibitors of the attached terms and conditions.

Signature :

T

Date:

Stamp:



# **ADDITIONAL SERVICES**

# Furniture, Visibility, Layout, etc.

	Unit Price	Quantity	Total € excl. VAT
Short speech - 25 minute tutorial - in a dedicated space with a capacity of 60 seats (subject to availability and content approval by the editorial committee)	€1200		
<ul> <li>Breakfast basket</li> <li>(minimum 10 people)</li> <li>hot and cold drinks (fruit juice and water) in thermos</li> <li>assortment of 3 mini pastries per person presented in a wicker basket</li> <li>tableware included</li> </ul>	€8.25 per person		
<b>Counter pack</b> (1 counter + 2 high chairs)	€270		
<b>Standing table pack</b> (1 standing table + 2 high chairs)	€230		
High table for small model (60x60xh110cm)	€90		
High table for large model (140x70xh110cm)	€115		
Model table (desk height) (140x80xh80cm)	€85		
<b>3kW electrical box</b> (in addition to the electrical supply included in the stands)	On request		
55-inch TV screen rental	€300		
Extension cord rental	€50		
<b>Stand cleaning before opening each day</b> (excluding showcases and machines)	€12 per square metre		
Pallet truck rental for self-installation of your stand	€60		
Lift rental for stand installation by a technician	€120		

Total excl. VAT
VAT 20%
Total incl. VAT

Payment for additional services must be made to Cravate & Sandalettes by bank transfer upon receipt of the invoice BIC - CMCIFRPP • IBAN - FR76 3004 7140 1100 0204 2330 291



22 rue de la Tour d'Auvergne – 44200 Nantes Tél : 02 85 52 40 21 – 07 64 08 82 91 Mail : contact@cravate-et-sandalettes.fr cravate-et-sandalettes.fr



# **TERMS AND CONDITIONS FOR EXHIBITORS - WIND FOR GOODS 2025**

#### Article 1 - General Provisions

Wind for Goods is an international event dedicated to wind-powered maritime transport held annually in Saint-Nazaire (hereinafter the "Event"). It is organized by NANTES SAINT NAZAIRE DEVELOPMENT, an association headquartered at 16 Rue de Cornulier, 44000 NANTES (hereinafter the "Organizer"). These general conditions apply automatically and without restriction to all exhibitors submitting a registration form for the Event.

The organizational details of the Event, including its opening date, duration, venue and programme, are determined by the Organizer and may be modified at its discretion. This modification will be notified to the exhibitor by email. Unless explicitly rejected by the exhibitor within 10 days, the modification will be deemed accepted by the exhibitor and the deposit will be retained.

In case of a threat to public safety, the exhibitor entrusts the Organizer with the task of deciding whether the Event should be interrupted, evacuated or postponed, and agrees not to hold the Organizer accountable afterwards. The Organizer may decide to cancel or postpone the Event for safety and security reasons. In case of cancellation, the exhibitor will be refunded the amounts it has paid.

The exhibitor assumes all risks related to the non-performance or potential postponement of the Event, including all expenses incurred in preparing their participation in the Event.

The exhibitor is liable vis-à-vis the Organizer for non-compliance with the specifications imposed by the Organizer. The Organizer is not responsible for appointments missed by visitors.

#### Article 2 - Terms of Participation

An exhibitor may only present equipment, products, processes or services of their manufacture or design, or for which they are an agent or dealer. In the latter case, they must attach to their application a list of brands they propose to exhibit or present.

The exhibitor hereby represents and warrants that they hold the intellectual property rights to the products or services presented at their location or have been authorized by the rights holder to present these products, brands or services.

After review, the Organizer may exclude products and/or services that do not appear to be consistent with the Event's purpose, or allow the presentation of products and/or services not listed but of interest to the Event. Immediate on-site sales to buyers are prohibited.

In accordance with authorized event regulations, an exhibitor may not present products or equipment that do not comply with French regulations, or do any advertising likely to be misleading or constitute an act of unfair competition. An exhibitor may not present devices, goods or advertising materials of a brand not exhibiting at the Event. They may not claim affiliation, through signage, with a chain or group of companies, association, union, etc.

Exhibitors may only hand out brochures, catalogues or printed materials on their stand. The distribution of promotional items is prohibited both on their stand and anywhere in the Event venue in order to meet the Event's eco-friendly commitments. In this respect, any printed materials brought to the event by exhibitors should be in limited quantities matching estimated visitor turnout.

No advertising material concerning non-exhibited products, brands or services may be distributed without the Organizer's written permission. Loud hawking and solicitation in any form are prohibited. Exhibitors must not obstruct or encroach on aisles without the Organizer's exceptional, prior written authorization. The exhibitor is strictly prohibited from engaging in similar activities outside the Event's premises during its duration.

#### Article 3 – Order

Preferential conditions (Early bird) available to the exhibitor at the time of signing are only valid if the order includes payment of the deposit. Non-compliance with discount conditions may result in a price adjustment. The Organizer is not required to justify decisions regarding participation requests.

If participation is refused by the Organizer, the amounts paid by the applicant will be refunded.

#### Article 4 - Transfer/Subletting

Barring the Organizer's prior written authorization, an exhibitor may not transfer, sublet or share, for a fee or free of charge, any of the space allocated to them by the Organizer.

#### Article 5 - Stand Allocation

The Organizer creates the stand plan and allocates spaces freely, considering as much as possible the exhibitor's wishes, the nature of the products and/or services presented, the proposed stand layout, and, if necessary, the registration date and exhibitor's seniority. Due to organizational contingencies, the Organizer may modify the initially planned location or the size and layout of the requested spaces. This modification does not entitle the exhibitor to unilaterally terminate their participation contract.

The location of the stand assigned to an exhibitor is shown on a plan that states the stand's dimensions as accurately as possible. Whenever possible, the exhibitor must ascertain the plan's conformity before setting up their stand. The plan indicates the general layout of the surrounding blocks. These indications, valid on the date the plan is drawn up, are provided for the record and may be subject to changes that may not be communicated to the exhibitor.

Any complaint regarding the stand's location as shown on the plan must be submitted in writing to the Organizer within eight days of receiving the plan and reserved location. After which time, the proposed location is deemed accepted by the exhibitor.

The Organizer can on no account reserve a location or guarantee it from one session to another. Additionally, participation in previous events does not grant the exhibitor any right to a specific location or priority in space allocation.

#### Article 6 - Stand Installation and Decoration

Stand installation is designed according to the general plan established by the Organizer. The specific decoration of stands is carried out by the Organizer. No point-of-sale advertising (POS) such as Kakemonos, Roll-Ups, or umbrella stands are allowed on the stands; only the printed panels on wood by the Organizer will be used for presentation and communication for exhibitors. If any specific demonstration or decoration equipment is added, the exhibitor must comply with public safety regulations and the general layout, decoration, and signage plan determined by the Organizer. Any special request must be made to the Organizer in writing no later than two (2) months before the Event.

The exhibitor makes every effort to ensure that the exhibited products and/or services and the stand's decorative elements consider environmental, social, and ethical issues and adhere to the Event's quality label standards.

The Organizer determines the conditions under which photos or videos are permitted on Event premises. In any case, the exhibitor must ensure compliance with rights of personal portrayal and intellectual property rights in such recordings.

The Organizer reserves the right to remove or modify installations that mar the Event's general appearance, obstruct neighbours' visibility or do not comply with the approved plan and model.

All materials used for decoration, equipment or stand layout must be classified M2 (low flammability) or undergo a fireproofing process, or M1 if > 1m<sup>2</sup> suspended. Exhibitors must have certification reports, which will be requested by the safety commission or the Organizer.

The exhibitor must ensure that their stand is tidy (no flycases or boxes left on the stand) and see to it that personal belongings are kept in the cloakroom rather than on the stand.

All videos shown on the stand's screens must be played without sound.



#### Article 7 - Contact with the public

Exhibitors and their staff must adopt proper attire and behave with perfect correctness towards visitors, other exhibitors, Organizer, security guards/personnel, hostesses, or any other service provider involved during the Event (setup/installation and event days).

#### Article 8 - Setup and dismantling

The Organizer prepares the schedule for setting up and installing stands before the Event opens. It also prepares the schedule for dismantling stands, removing equipment, materials and products, as well as the deadlines for tidying up after the Event. Regarding the specific point of dismantling, removal and tidying up, the Organizer may proceed, at the exhibitor's expense and risk, with operations that have not been carried out by the exhibitor within the deadlines set by the Organizer. Failure by an exhibitor to respect the deadline for occupying the spaces authorizes the Organizer to claim penalties for late performance and damages.

#### Article 9 – Goods

Each exhibitor organizes the transport and reception of packages and goods intended for them, as well as the recognition of their content. If the exhibitor is not in attendance to take delivery of their packages and goods, the Organizer may refuse them without the exhibitor being able to claim compensation for any loss. They must comply with the Organizer's instructions regarding the regulation of entry and exit of goods, particularly concerning vehicle traffic on the Event's premises. In case of delivery of supports, products, materials, or equipment in advance, exhibitors must arrange for delivery only on 18 June 2025. The Organizer will be in attendance but is in no way authorized to verify the received goods (conformity, condition, etc.). Products and materials brought in for the Event can on no account be removed before it ends. Removals must be scheduled on Friday afternoon, before 8 p.m., as the Organizer will no longer be on site from Friday evening. The exhibitor must provide appropriate packaging with the printed delivery note affixed to the box(es). The Organizer cannot print delivery notes or book transport on behalf of exhibitors. All practical information regarding these delivery and collection points will be communicated in the exhibitor's guide provided to all exhibitors.

#### Article 10 - Insurance

The exhibitor is responsible for the stand's spaces and rented goods. The Organizer accepts no responsibility concerning objects, documents or materials stored by exhibitors on their stand or on the exhibition's premises. The exhibitor must insure people and property for civil liability, theft, vandalism at replacement value. All participants must present their insurance policy to the Organizer, and in case of insufficient coverage, additional insurance must be taken out. Any deterioration or loss of rented material is insured at replacement value.

#### Article 11 - Security and surveillance

Exhibitors must be in attendance on their stand during setup hours, public opening hours and dismantling and are solely responsible for the surveillance of products and materials exhibited or constituting the stand's installations. The Organizer arranges overnight security as well as a security service during public opening hours to ensure general security in accordance with its obligations. Outside the exhibition's opening hours, no access will be possible for exhibitors and visitors.

#### >> To be confirmed on the system put in place at the BSM

This document constitutes the specifications of the Wind For Goods 2025 exhibition, provisions provided for in Article T5, paragraph 3 of the Ministerial Order of 18 November 1987. A security officer appointed by the Organizer will ensure compliance with the safety measures described in this document. Regarding fire safety, they will be the sole point of contact for exhibitors and the contact for the Security Commission. Exhibitors must comply with these specifications, and the setups must be completed at the time of the acceptance inspection by the Security Commission.

#### Article 12 - Cleaning

Each stand must be cleaned under the conditions and within the deadlines stated by the Organizer. The stand must remain impeccable throughout the Event, and barring additional services reserved by exhibitors, cleaning is the responsibility of the exhibitor and must be completed every day before the Event opens to visitors. Trash bins and sorting containers will be available to exhibitors on exhibition premises.

#### Article 13 - Use and protection of premises

No drilling or fixing in the floor is allowed. On all floors, the use of cloth adhesives is prohibited. Hanging and placing any kinds of signs on the building's structure is prohibited. In any case, the exhibitor will be deemed liable for any damage or deterioration of the spaces and/or elements made available to them and/or the common areas of the Organizer's premises. The exhibitor will be billed for refurbishment costs.

#### Article 14 - Restoration

The Organizer accepts no responsibility concerning installations built by exhibitors. Exhibitors take the spaces in the state they find them and must leave them in the same state at the end of the Event, all costs incurred by the exhibitor or Organizer for restoring the space being borne by the exhibitor. Any deterioration, particularly of the premises and installations in which the Event is held, caused by an exhibitor or by their installations, equipment, or goods is the responsibility of the said exhibitor.

#### Article 15 - Terms of payment

The Wind For Goods exhibition is a professional trade show. Accordingly, to reserve a stand, a deposit of 50% of the total amount of the order including tax must be made when signing the order form. The balance must be paid no later than 19 May 2025, i.e., 1 month before the exhibition opens. For Wind For Goods exhibition stands ordered after 20 April 2025, full payment must be made at the time of reservation. One-time payment: Full payment of the total amount including tax of the order form; Payment in two instalments: a 50% deposit of the total amount including tax at the time of order and payment of the balance 30 days before the Event, i.e., 19 May 2025. Payment by cheque, bank transfer or bank card. In case of late payment, a penalty equal to 3 times the official rate of interest will be payable. For any professional, in addition to late payment penalties, any sum, including the deposit, not paid on its due date will automatically be charged a set fee of 40 euros for recovery costs.

#### Article 16 - Cancellation by the exhibitor

Any cancellation must be made by registered letter with acknowledgment of receipt within no more than fourteen (14) days of signing the order form. In case of cancellation by the exhibitor before 20 March 2025, the Organizer will retain the deposit. In case of cancellation after this date, the sums paid and/or outstanding under the contract will be retained by the Organizer, even if the stand is allocated to another exhibitor.

#### Article 17 - Late payment

If the client fails to pay the price at the exact due dates and formal notice to pay goes unheeded for more than fifteen (15) days, Nantes Saint-Nazaire Development reserves the right to terminate the contract automatically, not to deliver the contracted services, and to retain the sums already paid by the client by way of penalty.

#### Article 18 - Collection and processing of personal data

The exhibitor is hereby informed that personal information provided in any of the forms on the Event's website or in this participation contract undergoes computer processing by Nantes Saint-Nazaire Development for the purpose of proper performance of the contract and more particularly to keep the exhibitor fully informed, send documents that will facilitate their visit, manage their participation, list them on the Event's communication media, facilitate their access to the Event and ensure its smooth running.



This information also allows Nantes Saint-Nazaire Development to establish statistics on attendance at the Event in order to match the interests of participants as closely as possible from one edition to the next.

The exhibitor is also informed that their data undergoes computer processing for the planning of their business meetings with visitors via the platform made available for the Event. The data (last name, first name, job title, telephone number and e-mail address) is collected with the agreement of the Exhibitor and their substitutes, for contractual purposes. It is kept for 10 years, from the last day of the Event. The aforementioned data must be provided. Otherwise, participation cannot be finalized. This data will not be transferred to a non-member State of the European Union and more generally will not be disclosed, free of charge or for a consideration, to third parties other than the Organizer's service providers and partners.

The exhibitor is also informed that, unless they object using the unsubscribe link in Nantes Saint-Nazaire Development's emails or by email to the address below, they may receive invitations, offers, and news of other products and exhibitions of Nantes Saint-Nazaire Development. Under applicable regulations governing personal data, anyone whose data is collected has a right to query, access and modify their personal data, object to its collection and processing for legitimate reasons, and to rectify it. Data subjects can request that their data be rectified, completed, clarified, updated or erased. They can also request limitation of processing of their data and they have a right to the portability of their data.

These rights can be exercised by sending a signed letter to the data protection officer at dataprivacy@nantes-saintnazaire.fr, attaching a copy of the identity document of the data subject.

At any time, the Client can lodge a complaint with the CNIL (the French data protection authority) according to the procedures indicated on its website (https://www.cnil/fr).

#### Article 19 - Catalogue and publication of information provided by exhibitors

After 20 April 2025, no changes of any nature whatsoever can be made to the Event's communication documents. Exhibitors authorize the Organizer to publish, in digital or printed form, the information provided on the Event's website, in the exhibitor catalogue and on any other communication medium concerning the Event (guides, plans).

The exhibitor expressly authorizes the Organizer, at no charge:

- to take photos and/or film of them and their team, as well as the products exhibited on their stand;
- to freely use these images on all media, particularly for advertising purposes, in France and abroad and for five (5) years from the end of the Event;
- to cite and reproduce free of charge their brand, or company name, for the needs of its communication, on all media, both in France and abroad and for five (5) years from the end of the Event. The Organizer is the sole owner of its rights of publication and sale of tools listing and presenting exhibitors, as well as rights relating to advertising contained in these tools. It may grant all or part of these rights.

The information needed for the catalogue is provided by exhibitors under their responsibility. The Organizer cannot be held responsible for any omissions or errors in reproduction, composition or others that may occur.

The Organizer reserves the right to modify, delete or group registrations whenever it sees fit, as well as to refuse or modify the texts of paid advertisements that could harm other exhibitors.

#### Article 20 - Admittance to the Event

Only official tickets issued from the online ticketing system and passes issued by the Organizer grant admittance to the Event. The distribution, reproduction or sale by an exhibitor for profit of admittance tickets issued by the Organizer is prohibited and liable to legal proceedings.

The Organizer reserves the right to deny access or expel anyone whose presence or behaviour would be detrimental or likely to harm the protected interests of participants or business ethics, security, tranquillity or image of the Event, or the integrity of the different sites.

#### Article 21 - Modification of the terms and conditions

The Organizer reserves the right to give a decision on any cases not covered by these terms and conditions, and to make any modifications or additions to them, which become enforceable ten (10) days after being sent by email, unless the exhibitor objects within that deadline.

#### Article 22 - Force majeure and unforeseen circumstances

In case of force majeure as defined in Article 1218 of the Civil Code, the contract between the Organizer and the exhibitor will be suspended automatically, without compensation. The Organizer will notify the exhibitor thereof immediately in writing. If the Event needs to be postponed, even for one or two years, this will be deemed a temporary impediment not justifying termination of the contract, the performance of which would only be suspended. The deposit payment is retained.

In case of an unforeseeable change in circumstances as defined by Article 1195 of the Civil Code, the Event will be cancelled and the contract will be terminated. The Organizer will inform the exhibitor thereof immediately in writing. After payment of expenses incurred, available funds will be shared out among the exhibitors in proportion to the sums paid by each of them.

#### Article 23 - Governing law - dispute resolution

These terms and conditions are governed by French law.

Any dispute relating to this contract, more particular to its existence, validity, interpretation, performance or termination, arising between the Organizer and the exhibitor will be brought before the Commercial Court of NANTES, even in case of warranty claims or proceedings with multiple defendants.

#### Article 24 - Eco-responsibility, Wind For Goods a quality-certified event

The exhibitor must abide by the Event's principles of eco-design and low carbon commitments:

- For any equipment contributed, it is recommended to reuse the decor, furniture and equipment from previous events, or rent equipment; if this is not possible, then the exhibitor will implement a plan for reusing their equipment for future events.
- Use natural materials (wood, plants, etc.), eco-designed materials (cardboard, recycled and/or recyclable plastic) or reused materials.
- Ensure reuse or recycling for all materials and furniture used on their stand.
- The exhibitor undertakes to limit its transport-related carbon footprint as much as possible.
- Exhibiting staff undertake not to use plastic bottles and use their own container for water; no water bottles will be distributed. Water fountains will be available.
- Help the Organizer to organize an even more responsible event: do not distribute goodies and bring only the necessary quantity of documents and products.
  An eco-logistics system for waste is in place at the Event. The exhibitor participates in sorting through the selective sorting bins made available on site. If needed, an attendant is available to assist exhibitors in properly sorting their waste.

